



Box Lake Networks

Capabilites and Experience

www.boxlake.com
859-737-4400
400 Shoppers Drive
Winchester, KY 40391



Introduction and Company Overview

Mission Statement

Provide Enterprise Class Solutions, Affordably, to the Small and Medium Sized Business Client

At A Glance

For over a decade, Box Lake Networks has sustained continual growth by building and preserving strong client relationships. Clients continue to utilize us because we are a first-class IT partner that listens carefully to your needs and concerns when designing an effective, affordable solution to your unique situation.

- **14 years in business**
- **20 Employees (and growing)**
- **Over 300 Clients in 27 states**
- **Clients in many different industries**
- **Focused on the small to mid-size business**
- **Strong Focus on Financial, Healthcare and Local Government**
- **World Class Partners with proven technologies**

Our philosophy is simple. We believe that every business, regardless of size, deserves to have the same technology advantages that enterprise customers realize. We help our clients improve their profitability and increase productivity while keeping our prices in-line with small business budgets.

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Core Competencies

Network Services Support, installation and configuration for servers, firewalls, switches, routers, wireless and other network equipment.

Virtualization Installation, configuration and support for VMWare with our VMWare certified engineers. (Server, Desktop, Hosted)

Hosted Services Hosted platforms at Box Lake's data center for email, website, backup, DR and servers.

Managed Services Let us worry about your IT while you focus on your business. Our Managed Services Program lets us handle all of your IT support for a low monthly cost that is typically a fraction of what it costs to hire a full time IT person. In addition, our Managed Services offerings can help supplement current IT staff so they can focus on critical projects instead of being bogged down putting out fires.

Data Security Services Solutions and services for Anti-Virus, Anti-Spam, Network Control, PEN Testing, HIPAA compliance, firewall solutions, encryption and other data security products.

Onsite Support Onsite support on an as needed basis for all of your business' technology needs. (This is included in our Managed Services Program)

Remote Support Need immediate assistance? We can remote in and fix many of the small nagging problems that businesses run into on a day-to-day basis. We also perform pro-active maintenance for servers, desktops, firewalls and other network devices through our remote services platform. (This is also included in our Managed Services Program)

Monitoring We monitor your network for performance issues, outages and other problems so we know, in a lot of cases, before you do when you are having a problem (This is included in our Managed Services Program).

Proactive Maintenance We perform monthly and/or quarterly maintenance to keep your network at peak working order (This is included in our Managed Services Program).

Consulting Free to one and all. We help you make educated decisions on what technologies will improve your business productivity and efficiency.

Disaster Recovery Planning and Execution We can help plan and execute a recovery action model for when disaster strikes. Creation of a plan to get your business back up and running quickly and keeping the continuity of your data throughout the process.

Offsite Back-Up A Key component of disaster recovery and something all businesses should be doing, regardless of industry. We house your data in our data center and provide an easy way to restore lost data in the event of a server failure or disaster.

Custom Application and Web Development Our developers can write custom applications to meet your individual business needs, whether it is a web based application or in-house apps, we can help.

HaaS, SaaS & IaaS Working with limited capital but need to upgrade? Our Hardware as a Service, Software as a Service and our Infrastructure as a Service models might be just the solution you are looking for.



Experience by Industry Sector

Financial

Box Lake provides a wide range of solutions for the banking industry with a focus on adhering to the strict regulations that banks must conform to. For our current clients we handle server maintenance and upgrades, firewall management, wireless installation and management, virtualization implementations and support as well as desktop support. We also host email, offsite backup and provide disaster recovery options for these clients.

Healthcare

Box Lake assists healthcare clients with adhering to HIPAA guidelines while still being able to work efficiently in their environment. Box Lake provides our healthcare clients with many of the same solutions we provide our financial clients. In addition, healthcare clients tend to use our Managed Service program, which lets the doctors focus on what they do best and leaves the technology to us. Many small businesses across all industries find our managed services program to be a fantastic value as it provides them with the IT support they need without the added cost of a full time IT person.

Government

Much like healthcare and banking, we provide a large array of services and support for local government. In addition, Box Lake has written several custom software applications for local and regional government entities that range from tax software to admissions software. City governments also find that our Managed Services Program is a good fit for them as they try to stretch their budgets and do more with less.

Other

We provide many of the same solutions across many other industries. Whether it be installing and managing a wireless installation for a hotel or providing specialized support in the manufacturing industry, our clients turn to us for affordable best-in-class engineers and solutions.

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